SESSION 1 The State of the Industry

INTRODUCTION

WELCOME TO THE MAINE CANNABIS INDUSTRY

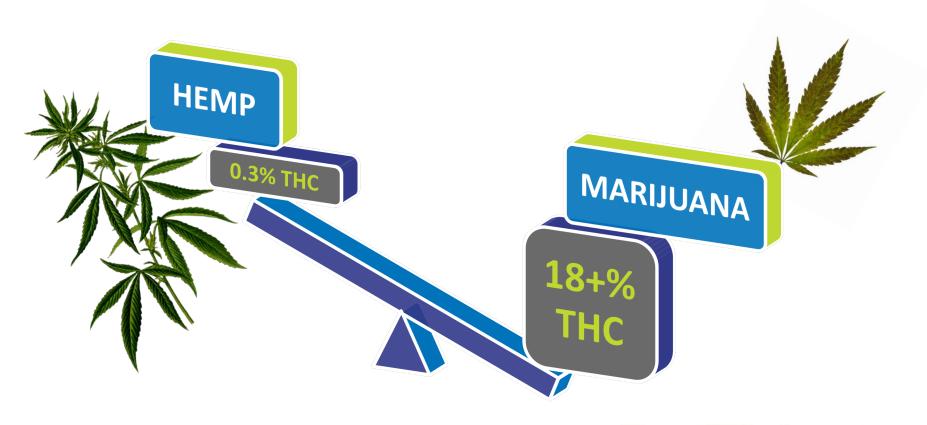
AGENDA

- PART 1: Hemp & CBD: Lay of the Land *Matt Warner*
- PART 2: Municipal Update Steve Langsdorf
- PART 3: State Law and Regulation Regarding Medical and Adult Use Cannabis – Dan Walker
- PART 4: Q&A Langsdorf, Walker, Warner

PART 1

Hemp & CBD: Lay of the Land *Matt Warner*

HEMP vs. MARIJUANA



THE FEDS' HEMP/CBD ROLLERCOASTER

- 2014 Agricultural Pilot Programs
- 2018 Hemp Gets the Green Light
- But Not So Fast

MAINE: TRYING TO FOLLOW DC'S LEAD

 Still Searching for Consistency with Federal Law

• CBD in Food: Maine DACF vs. LD 630

Indoor Growing

HEMP & CBD - LAY OF THE LAND

Enforcement Is Minimal

CBD in Food

No Claims of Therapeutic Benefits

Standards Are Coming

PART 2

Municipal Update Steve Langsdorf

MEDICAL MARIJUANA CAREGIVERS

Portland Bill

December 18, 2018, Cutoff

Storefronts

How Municipalities Are Interpreting the Bill

CAREGIVERS AS HOME OCCUPATIONS

- Licensing
- Banning
- Regulating

REGULATION OF MARIJUANA-RELATED ISSUES BY ZONING OR LICENSE

Odors

Traffic

Security

Other Issues

ZONING

Must Be Specific to Marijuana

LICENSING

Ordinances for Medical and Adult Use

PART 3

State Law and Regulation Regarding Medical and Adult Use Cannabis Dan Walker

TIMELINE - MEDICAL (MMUMP)

- 1999 Initiative
- 2009 Initiative
- Dispensaries
- Caregivers
- 2018
 - Significant Rulemaking Reform (eff. 5/10/18)
 - LD 1539, LD 238
 - MMUMP Moved to DAFS
- 2019 8 Dispensaries, 2407 CGs (as of 2/28/19)

TIMELINE – ADULT USE

- 2016 Initiative
- 2017 MLIC LDs 88, 243, 1641, 1650 (Vetoed)
- 2018 MLIC LD 1719 Overrode Veto

IMPLEMENTATION

- LD 238 Rulemaking (Awarded to Freedman and Koski)
 - Manufacturing Medical
 - Testing Both Programs Crucial
 - MMUMP Finalizing Language Now Post within a Month

IMPLEMENTATION

- Seed-to-Sale
 - Both Programs
 - Initially Awarded to Franwell (Metrc) for Medical, then
 Adult Use, but Not Through an RFP process
 - Just Released RFP, Due 4/8/19

IMPLEMENTATION

- MMUMP and Adult Use Rulemaking RFP
 - Initially Awarded to BOTEC in December Then Appealed, Then Rescinded
 - New RFP Awarded to Freedman and Koski in February
 - Then Appealed, but Not Stayed, and Hearing

ADMINISTRATION COMMITTED TO ADULT USE MARKET IN 2019

- Leadership
 - Eric Gundersen, Director
 - Craig Patterson, MMUMP
 - Scott Lever, Adult Use
- Consistency Between Programs
 - Rules to Legislature before Adjournment?
 - Substantial Stakeholder Process

LEGISLATIVE SESSION

- Marijuana Advisory Commission
 - Not Yet Met
 - Waiting for Rulemaking

LEGISLATIVE SESSION – RELEVANT LEGISLATION

Tax

- LD 335 An Act to Require the State to Distribute
 25 Percent of Adult Use Marijuana Retail Sales and Excise Tax Revenue to Generating Municipalities (Warren)
- LD 1076 An Act to Account for Market Change in the Adult Use Marijuana Excise Tax (Berry)
- LD 1322 An Act to Provide Equitable Tax Treatment to State-licensed Marijuana Businesses (Jorgensen)

LEGISLATIVE SESSION – RELEVANT LEGISLATION

MMUMP

- LD 538 An Act to Ensure Access to Medical Cannabis for Visiting Qualifying Patients (Blume)
- LD 942 An Act to Require Reimbursement for Medical Marijuana (Collings)
- LD 1129 An Act to Clarify Certain Provisions of the Maine Medical Use of Marijuana Act (Jorgensen)
- LD 1218 An Act to Allow Maine Medical Marijuana Caregivers to Measure Cultivation Limits by Plant Canopy Size (Corey)

LEGISLATIVE SESSION – RELEVANT LEGISLATION

Adult

- LD 719 An Act to Amend the Adult Use Marijuana Law (Pierce)
- LD 720 An Act Regarding Maine's Adult Use Marijuana Law (Pierce)
- LD 999 An Act to Allow Medical and Adult Use Marijuana Stores to Share a Common Space (Miramant)

KEY ISSUES WHEN MAKING THE TRANSITION TO ADULT USE

- Cultivation, Retail, Processing, Testing, Nursery
- Initial Noncompetitive State Approval ("Conditional License")
 - Residency 4-year Resident to Apply
 - Incorporated in the State
 - Criminal Background Check
 - Tax Compliance

KEY ISSUES WHEN MAKING TRANSITION TO ADULT USE

- Municipal Approval
 - No State Level Total Limits on Establishments (Municipal Limits)
 - Licensing and Competitive Selection Different Town to Town
 - "Opt In"
- Initial Plant Transfer between MMUMP Participants
- Mandatory Testing
- Seed to Sale Tracking

PART 4

Q & A

Steve Langsdorf
Dan Walker
Matt Warner

THANK YOU FOR COMING



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