

Andrew Landry

Partner

Drew practices with the firm's Energy and Telecommunications Practice Group from the Augusta, Maine office. He brings a broad background in energy and utility law and corporate law to Preti Flaherty. Drew previously engaged in private practice in Bangor and prior to that served as General Counsel to Bangor Hydro-Electric Company for many years.

He has extensive experience representing utility clients on regulatory issues before administrative and regulatory agencies, such as the Maine Public Utilities Commission and the Federal Energy Regulatory Commission (FERC). He has also represented numerous entities in connection with the development, financing or acquisition of renewable energy projects, including lenders, purchasers and utilities.

He has successfully negotiated regulatory approval for a number of industrial interruptible load contracts, including a 25 megawatt contract that was one of the first interruptible loads recognized as a supply resource by the New England Power Pool.

Drew has helped to pioneer utility-managed energy efficiency and demand response programs in the late 1980's, designing and winning regulatory approval for tariffs relating to load shifting, motor and lighting rebate, customer audit, and interruptible rate programs.

He has also maintained a practice concentrated in corporate transactions, commercial finance, securities law and mergers and acquisitions.

Practice Areas

- Climate Strategy
- Energy & Telecommunications

Education

- University of Maine School of Law (J.D., 1987)
- Syracuse University (B.S., cum laude, 1983)

Admissions

- Maine
- U.S. District Court, District of Maine

Professional Affiliations

- Penobscot County Bar Association (VP, 2005; President 2006)
- Maine State Bar Association
- New England Canada Business Council



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- Bangor Region Chamber of Commerce

Honors & Awards

- Listed in *Chambers USA: America's Leading Lawyers for Business*

Publications

July 2015

Financing Long-term Hydropower Requires Mitigating Risks Prior to ROI

Hydro Review

Case Studies

No case studies.

Representative Matters

- Served as counsel to a regional bank in connection with the commercial financing of the purchase of a hydroelectric generating facility.
- As co-counsel to FairPoint Communication, won Maine regulatory approval to acquire the northern New England landline telephone assets of Verizon.
- Served as counsel to a Maine utility in connection with a \$30 million line of credit facility to finance a major infrastructure project.
- Successfully defended a challenge to the award by the Maine Public Utilities Commission of a long-term power purchase contract to First Wind's Rollins Wind Project.